

DISTRIBUTION OF BOOKS ACCORDING TO AGREEMENT WITH AUTHORS

Groep 7 can take care of the packaging, distribution and administration on behalf of authors using the 4 options listed below. Attached the agreement to be completed for each book.

Reconciliation of sales is done every 3 months (February, May, August and November) and the net income calculated and paid to authors.

1. Orders by authors (printed books)

Authors supply the list of names and addresses where books need to be sent. **Groep 7** prints and sent the books and the author is invoiced for the printing and courier cost.

2. Online Bookshop (printed books)

- Books are made available on Groep 7's bookshop (www.groep7-selfpublish-book.co.za) at a once-off price of R125 (GST included)
- Author determines the selling.
- Buyers order and pay online and Groep 7 print and dispatch the book.

Calculation of the net income for the author is as follows:

- Selling price less
 - 20% (14% VAT that Groep 7 pay to SARS and 6% Payfast costs (credit card))
 - printing cost of book.

3. Bookshops (printed books)

When bookshops enquire to buy author's book:

- Authors determine the selling price
- Groep 7 print and sent books, invoice the bookshop and manage the administration.

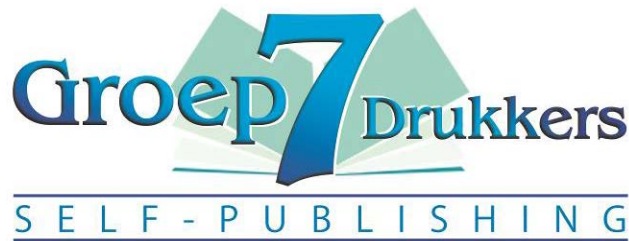
Calculation of the net income for the author is as follows:

- Selling price less
 - 50% which the bookshop charges,
 - 14% VAT that Groep 7 pay to SARS,
 - printing cost of book.

4. Electronic books (E-Books)

- **Groep 7** offers a quote for each individual book to get it ready to convert to E-book format.
- **Groep 7** places the book on the Kobo website (www.kobo.com).
- The "link" is sent to the author who can market and expand worldwide sales.
- The "link" is also placed on Groep7's website bookshop.
- The author determines the selling price and receives 55% thereof.

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Agreement between

GROEP 7 DRUKKERS EN UITGEWERS BK (Reg nr 1993/024129/23)
776 Tambotie Rd, Kameeldrif-East, Pretoria

and the Author/Publisher

Full Name: _____

ID number: _____

Residential Address: _____

Email: _____ Mob: _____

Signature: _____ Date: _____

**The author/publisher hereby gives Groep 7 Drukkers permission to sell
the following book on his/her behalf as per agreement.**

- the online book store of www.groep7-selfpublish-books.co.za
- Requests from other bookshops
- E-book on Kobo – www.kobo.com

Title: _____

ISBN: _____

Category: _____

(Christian, Non-fiction, Fiction, Children's book, Biography, Poetry, Training Manual, Handbooks,
Health, other)

Selling Price Groep 7 Online Book Store: R_____

Selling Price Book Stores: R_____

Selling Price – E-Book on Kobo R_____

Please supply, in MS Word, the necessary blurb for the website (less than 70 words).